

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2004

**SIMON PROPERTY GROUP, INC.**  
(Exact name of registrant as specified in its charter)

Delaware  
(State of incorporation or organization)

001-14469  
(Commission File No.)

046268599  
(I.R.S. Employer Identification No.)

National City Center  
115 West Washington Street, Suite 15 East  
Indianapolis, Indiana 46204  
(Address of principal executive offices)

(317) 636-1600  
(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.      **YES**       **NO**

Indicate by check mark whether Registrant is an accelerated filer (as defined by Rule 12b-2 of the Securities Exchange Act of 1934).      **YES**       **NO**

As of July 28, 2004, 208,134,568 shares of common stock, par value \$0.0001 per share, 8,000 shares of Class B common stock, par value \$0.0001 per share, and 4,000 shares of Class C common stock, par value \$0.0001 per share of Simon Property Group, Inc. were outstanding.

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FORM 10-Q

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**Simon Property Group, Inc.**  
*Unaudited Consolidated Balance Sheets*  
(Dollars in thousands, except share amounts)

|   | June 30, 2004        | December 31, 2003    |
|---|----------------------|----------------------|
| <b>ASSETS:</b>  |                      |                      |
| Investment properties, at cost  | \$ 16,021,671        | \$ 14,971,823        |
| Less — accumulated depreciation   | 2,855,549            | 2,556,578            |
|   | <u>13,166,122</u>    | <u>12,415,245</u>    |
| Cash and cash equivalents   | 519,070              | 535,623              |
| Tenant receivables and accrued revenue, net   | 285,756              | 305,200              |
| Investment in unconsolidated entities, at equity  | 1,641,205            | 1,811,773            |
| Deferred costs, other assets, and minority interest, net  | 651,957              | 616,880              |
|   | <u>651,957</u>       | <u>616,880</u>       |
| <b>Total assets</b>   | <b>\$ 16,264,110</b> | <b>\$ 15,684,721</b> |
|   | <u>16,264,110</u>    | <u>15,684,721</u>    |
| <b>LIABILITIES:</b>   |                      |                      |
| Mortgages and other indebtedness  | \$ 11,051,380        | \$ 10,266,388        |
| Accounts payable, accrued expenses, and deferred revenues   | 674,106              | 667,610              |
| Cash distributions and losses in partnerships and joint ventures, at equity   | 24,532               | 14,412               |
| Other liabilities, minority interest and accrued dividends  | 232,011              | 280,414              |
|   | <u>232,011</u>       | <u>280,414</u>       |
| <b>Total liabilities</b>  | <b>11,982,029</b>    | <b>11,228,824</b>    |
|   | <u>11,982,029</u>    | <u>11,228,824</u>    |
| <b>COMMITMENTS AND CONTINGENCIES (Note 8)</b>   |                      |                      |
| LIMITED PARTNERS' INTEREST IN THE OPERATING PARTNERSHIP   | 774,697              | 859,050              |
| LIMITED PARTNERS' PREFERRED INTEREST IN THE OPERATING PARTNERSHIP   | 258,220              | 258,220              |
| <b>SHAREHOLDERS' EQUITY:</b>  |                      |                      |
| CAPITAL STOCK (750,000,000 total shares authorized, \$.0001 par value, 237,996,000 shares of excess common stock (Note 7)):   |                      |                      |
| All series of preferred stock, 100,000,000 shares authorized, 12,000,000 and 12,078,012 issued and outstanding, respectively. Liquidation values \$375,000 and \$376,950, respectively. | 365,771              | 367,483              |
| Common stock, \$.0001 par value, 400,000,000 shares authorized, 208,131,505 and 200,876,552 issued and outstanding, respectively  | 21                   | 20                   |
| Class B common stock, \$.0001 par value, 12,000,000 shares authorized, 8,000 and 3,200,000 issued and outstanding, respectively   | —                    | 1                    |
| Class C common stock, \$.0001 par value, 4,000 shares authorized, issued and outstanding  | —                    | —                    |
| Capital in excess of par value  | 4,189,362            | 4,121,332            |
| Accumulated deficit   | (1,243,556)          | (1,097,317)          |
| Accumulated other comprehensive income  | 18,141               | 12,586               |
| Unamortized restricted stock award  | (28,057)             | (12,960)             |
| Common stock held in treasury at cost, 2,098,555 shares   | (52,518)             | (52,518)             |
|   | <u>(52,518)</u>      | <u>(52,518)</u>      |
| <b>Total shareholders' equity</b>   | <b>3,249,164</b>     | <b>3,338,627</b>     |
|   | <u>3,249,164</u>     | <u>3,338,627</u>     |
|   | <b>\$ 16,264,110</b> | <b>\$ 15,684,721</b> |
|   | <u>16,264,110</u>    | <u>15,684,721</u>    |

*The accompanying notes are an integral part of these statements.*

**Simon Property Group, Inc.**  
*Unaudited Consolidated Statements of Operations and Comprehensive Income*  
(Dollars in thousands, except per share amounts)

|   | For the Three Months Ended<br>June 30, |                  | For the Six Months Ended June 30, |                   |
|---|--|------------------|-----------------------------------|-------------------|
|   | 2004                                   | 2003             | 2004                              | 2003              |
| <b>REVENUE:</b>   |  |                  |                                   |                   |
| Minimum rent  | \$ 362,008                             | \$ 330,997       | \$ 716,906                        | \$ 657,676        |
| Overage rent  | 8,549                                  | 6,884            | 18,030                            | 14,902            |
| Tenant reimbursements   | 178,073                                | 166,858          | 351,868                           | 326,174           |
| Management fees and other revenues                              | 18,490                                 | 21,274           | 36,403                            | 40,100            |
| Other income  | 34,463                                 | 30,214           | 61,677                            | 51,180            |
| <b>Total revenue</b>  | <b>601,583</b>                         | <b>556,227</b>   | <b>1,184,884</b>                  | <b>1,090,032</b>  |
| <b>EXPENSES:</b>  |  |                  |                                   |                   |
| Property operating  | 86,574                                 | 81,169           | 171,433                           | 158,561           |
| Depreciation and amortization                                   | 145,513                                | 122,831          | 283,607                           | 243,535           |
| Real estate taxes   | 60,407                                 | 57,743           | 120,620                           | 109,389           |
| Repairs and maintenance   | 20,388                                 | 20,352           | 42,822                            | 42,613            |
| Advertising and promotion                                       | 12,758                                 | 12,245           | 25,384                            | 23,688            |
| Provision for credit losses                                     | 3,306                                  | 4,059            | 6,738                             | 8,401             |
| Home and regional office costs                                  | 21,267                                 | 20,130           | 42,232                            | 38,883            |
| General and administrative                                      | 3,460                                  | 4,030            | 7,023                             | 7,073             |
| Other   | 7,709                                  | 6,018            | 16,602                            | 11,972            |
| <b>Total operating expenses</b>                                 | <b>361,382</b>                         | <b>328,577</b>   | <b>716,461</b>                    | <b>644,115</b>    |
| <b>OPERATING INCOME</b>   | <b>240,201</b>                         | <b>227,650</b>   | <b>468,423</b>                    | <b>445,917</b>    |
| Interest expense  | 156,946                                | 151,261          | 310,332                           | 302,458           |
| <b>Income before minority interest</b>                          | <b>83,255</b>                          | <b>76,389</b>    | <b>158,091</b>                    | <b>143,459</b>    |
| Minority interest   | (3,820)                                | (586)            | (4,681)                           | (2,419)           |
| Gain (loss) on sales of assets and other, net                   | 11,619                                 | —                | (1,881)                           | 23                |
| Income tax expense of taxable REIT subsidiaries                 | (6,632)                                | (2,064)          | (8,642)                           | (4,027)           |
| <b>Income before unconsolidated entities</b>                    | <b>84,422</b>                          | <b>73,739</b>    | <b>142,887</b>                    | <b>137,036</b>    |
| Income from unconsolidated entities                             | 19,836                                 | 25,594           | 36,908                            | 46,974            |
| <b>Income from continuing operations</b>                        | <b>104,258</b>                         | <b>99,333</b>    | <b>179,795</b>                    | <b>184,010</b>    |
| Results of operations from discontinued operations              | (809)                                  | 1,499            | (770)                             | 4,888             |
| Gain (loss) on disposal or sale of discontinued operations, net | 197                                    | (17,010)         | 288                               | (12,758)          |
| <b>Income before allocation to limited partners</b>             | <b>103,646</b>                         | <b>83,822</b>    | <b>179,313</b>                    | <b>176,140</b>    |
| <b>LESS:</b>  |  |                  |                                   |                   |
| Limited partners' interest in the Operating Partnership         | 20,201                                 | 15,012           | 34,776                            | 33,673            |
| Preferred distributions of the Operating Partnership            | 4,900                                  | 2,835            | 9,805                             | 5,670             |
| <b>NET INCOME</b>   | <b>78,545</b>                          | <b>65,975</b>    | <b>134,732</b>                    | <b>136,797</b>    |
| Preferred dividends   | (7,834)                                | (15,683)         | (15,670)                          | (31,365)          |
| <b>NET INCOME AVAILABLE TO COMMON SHAREHOLDERS</b>              | <b>\$ 70,711</b>                       | <b>\$ 50,292</b> | <b>\$ 119,062</b>                 | <b>\$ 105,432</b> |
| <b>BASIC EARNINGS PER COMMON SHARE:</b>                         |  |                  |                                   |                   |
| Income from continuing operations                               | \$ 0.34                                | \$ 0.33          | \$ 0.58                           | \$ 0.59           |
| Discontinued operations   | —                                      | (0.06)           | —                                 | (0.03)            |
| <b>Net income</b>   | <b>\$ 0.34</b>                         | <b>\$ 0.27</b>   | <b>\$ 0.58</b>                    | <b>\$ 0.56</b>    |
| <b>DILUTED EARNINGS PER COMMON SHARE:</b>                       |  |                  |                                   |                   |
| Income from continuing operations                               | \$ 0.34                                | \$ 0.32          | \$ 0.58                           | \$ 0.59           |
| Discontinued operations   | —                                      | (0.06)           | —                                 | (0.03)            |
| <b>Net income</b>   | <b>\$ 0.34</b>                         | <b>\$ 0.26</b>   | <b>\$ 0.58</b>                    | <b>\$ 0.56</b>    |
| <b>Net Income</b>   | <b>\$ 78,545</b>                       | <b>\$ 65,975</b> | <b>\$ 134,732</b>                 | <b>\$ 136,797</b> |
| Unrealized gain (loss) on interest rate hedge agreements        | 2,203                                  | 375              | 2,929                             | 15,919            |

|   |                   |                   |                   |                   |
|---|-------------------|-------------------|-------------------|-------------------|
| Net (income) loss on derivative instruments reclassified from accumulated other comprehensive income (loss) into interest expense | (812)             | (1,175)           | (2,117)           | (2,595)           |
| Currency translation adjustment   | 1,174             | (2,344)           | 5,223             | (2,391)           |
| Other   | (664)             | 1,607             | (480)             | 2,293             |
|   | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |
| <b>Comprehensive Income</b>   | <b>\$ 80,446</b>  | <b>\$ 64,438</b>  | <b>\$ 140,287</b> | <b>\$ 150,023</b> |
|   | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |

*The accompanying notes are an integral part of these statements.*

**Simon Property Group, Inc.**  
*Unaudited Consolidated Statements of Cash Flows*  
(Dollars in thousands)

|  | For the Six Months Ended June 30, |                   |
|--|-----------------------------------|-------------------|
|  | 2004                              | 2003              |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>   |                                   |                   |
| <b>Net income</b>  | <b>\$ 134,732</b>                 | <b>\$ 136,797</b> |
| Adjustments to reconcile net income to net cash provided by operating activities —   |                                   |                   |
| Depreciation and amortization  | 290,250                           | 251,710           |
| Loss (Gain) on sales of assets and other, net  | 1,881                             | (23)              |
| (Gain) Loss on disposal or sale of discontinued operations, net                      | (288)                             | 12,758            |
| Limited partners' interest in the Operating Partnership                              | 34,776                            | 33,673            |
| Preferred distributions of the Operating Partnership                                 | 9,805                             | 5,670             |
| Straight-line rent   | (2,153)                           | (2,486)           |
| Minority interest  | 4,681                             | 2,419             |
| Minority interest distributions  | (38,811)                          | (2,638)           |
| Equity in income of unconsolidated entities  | (36,908)                          | (46,974)          |
| Distributions of income from unconsolidated entities                                 | 41,635                            | 39,535            |
| <b>Changes in assets and liabilities —</b>   |                                   |                   |
| Tenant receivables and accrued revenue   | 25,366                            | 70,790            |
| Deferred costs and other assets  | (25,736)                          | (49,189)          |
| Accounts payable, accrued expenses, deferred revenues and other liabilities          | (119,740)                         | (131,650)         |
|  | <b>319,490</b>                    | <b>320,392</b>    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>   |                                   |                   |
| Acquisitions   | (573,455)                         | (224,394)         |
| Capital expenditures, net  | (228,622)                         | (113,016)         |
| Cash from acquisitions   | 3,966                             | —                 |
| Cash from the consolidation of joint ventures and the Management Company             | 2,507                             | 48,910            |
| Net proceeds from sale of assets, partnership interests, and discontinued operations | 32,320                            | 71,911            |
| Investments in unconsolidated entities   | (24,273)                          | (37,306)          |
| Distributions of capital from unconsolidated entities and other                      | 90,661                            | 57,361            |
|  | <b>(696,896)</b>                  | <b>(196,534)</b>  |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>   |                                   |                   |
| Proceeds from sales of common and preferred stock                                    | 4,057                             | 4,555             |
| Repurchase of preferred stock and limited partner units                              | (10,084)                          | —                 |
| Minority interest contributions  | 35,173                            | —                 |
| Preferred distributions of the Operating Partnership                                 | (9,805)                           | (5,670)           |
| Preferred dividends and distributions to shareholders                                | (281,330)                         | (256,352)         |
| Distributions to limited partners  | (76,501)                          | (74,686)          |
| Mortgage and other indebtedness proceeds, net of transaction costs                   | 2,430,467                         | 1,337,864         |
| Mortgage and other indebtedness principal payments                                   | (1,731,124)                       | (1,175,290)       |
|  | <b>360,853</b>                    | <b>(169,579)</b>  |
| <b>DECREASE IN CASH AND CASH EQUIVALENTS</b>   | <b>(16,553)</b>                   | <b>(45,721)</b>   |
| <b>CASH AND CASH EQUIVALENTS, beginning of period</b>                                | <b>535,623</b>                    | <b>397,129</b>    |
| <b>CASH AND CASH EQUIVALENTS, end of period</b>                                      | <b>\$ 519,070</b>                 | <b>\$ 351,408</b> |

*The accompanying notes are an integral part of these statements.*

## Condensed Notes to Unaudited Financial Statements

(Dollars in thousands, except share and per share amounts and where indicated as in millions or billions)

**1. Organization**

Simon Property Group, Inc. ("Simon Property") is a Delaware corporation that operates as a self-administered and self-managed real estate investment trust ("REIT"). Simon Property Group, L.P. (the "Operating Partnership") is a majority-owned partnership subsidiary of Simon Property that owns all but one of our real estate properties. In these notes to unaudited financial statements, the terms "we", "us" and "our" refer to Simon Property, the Operating Partnership, and their subsidiaries.

We are engaged primarily in the ownership, operation, leasing, management, acquisition, expansion and development of real estate properties. Our real estate properties consist primarily of regional malls and community shopping centers. As of June 30, 2004, we owned or held an interest in 247 income-producing properties in North America, which consisted of 176 regional malls, 67 community shopping centers, and four office and mixed-use properties in 37 states, Canada and Puerto Rico (collectively, the "Properties", and individually, a "Property"). Mixed-use properties are properties that include a combination of retail, office, and/or hotel components. We also own interests in four parcels of land held for future development (together with the Properties, the "Portfolio"). In addition, we have ownership interests in 48 shopping centers in Europe (France, Italy, Poland and Portugal).

M.S. Management Associates, Inc. (the "Management Company") is a wholly-owned subsidiary that provides leasing, management, and development services to most of the Properties. In addition, insurance subsidiaries of the Management Company insure the self-insured retention portion of our general liability program and the deductible associated with our workers' compensation programs. In addition, they provide reinsurance for the primary layer of general liability coverage to our third party maintenance providers while performing services under contract with us. Third party providers provide coverage above the insurance subsidiaries' limits.

**2. Basis of Presentation**

The accompanying financial statements are unaudited. However, we prepared the accompanying financial statements in accordance with accounting principles generally accepted in the United States for interim financial information, the rules and regulations of the Securities and Exchange Commission, and the accounting policies described in our financial statements for the year ended December 31, 2003 as filed with the Securities and Exchange Commission. They do not include all of the disclosures required by accounting principles generally accepted in the United States for complete financial statements.

The accompanying unaudited financial statements of Simon Property include Simon Property and its subsidiaries. In our opinion, all adjustments necessary for fair presentation, consisting of only normal recurring adjustments, have been included. We eliminated all significant intercompany amounts. The results for the interim period ended June 30, 2004 are not necessarily indicative of the results to be obtained for the full fiscal year.

As of June 30, 2004, of our 247 Properties we consolidated 157 wholly-owned Properties and 19 less-than-wholly-owned Properties which we control or which we consolidated in accordance with FIN 46 (see Note 10), and we accounted for 71 Properties using the equity method. We manage the day-to-day operations of 59 of the 71 equity method Properties. We account for our interests in two European joint ventures that hold the 48 shopping centers in Europe using the equity method.

We allocate net operating results of the Operating Partnership after preferred distributions to third parties and Simon Property based on the partners' respective weighted average ownership interests in the Operating Partnership. Our weighted average ownership interest in the Operating Partnership was as follows:

| <i>For the Six Months Ended June 30,</i> |              |
|--|--------------|
| <i>2004</i>                              | <i>2003</i>  |
| <b>77.4%</b>                             | <b>75.2%</b> |

Simon Property's ownership interest in the Operating Partnership as of June 30, 2004 was 78.2% and at December 31, 2003 was 76.8%. We adjust the limited partners' interest in the Operating Partnership at the end of each period to reflect their interest in the Operating Partnership.

Preferred distributions of the Operating Partnership in the accompanying statements of operations and cash flows represent distributions on outstanding preferred units of limited partnership interest.

The statement of operations and comprehensive income for the period ended June 30, 2003 has been reclassified to reflect the disposition of 14 properties sold during 2003 and the first six months of 2004.

### 3. Per Share Data

We determine basic earnings per share based on the weighted average number of shares of common stock outstanding during the period. We determine diluted earnings per share based on the weighted average number of shares of common stock outstanding combined with the incremental weighted average shares that would have been outstanding assuming all dilutive potential common shares were converted into shares at the earliest date possible. The following table sets forth the computation of our basic and diluted earnings per share. The effect of dilutive securities amounts presented in the reconciliation below represents the common shareholders' pro rata share of the respective line items in the statements of operations and is after considering the effect of preferred dividends.

|  | <i>For The Three Months Ended June 30,</i> |                    | <i>For The Six Months Ended June 30,</i> |                    |
|--|--|--------------------|--|--------------------|
|  | <i>2004</i>                                | <i>2003</i>        | <i>2004</i>                              | <i>2003</i>        |
| <b>Common Shareholders' share of:</b>  |  |                    |  |                    |
| <b>Income from continuing operations</b>   | <b>\$71,188</b>                            | <b>\$62,005</b>    | <b>\$119,436</b>                         | <b>\$111,348</b>   |
| Discontinued operations  | (477)                                      | (11,713)           | (374)                                    | (5,916)            |
| <b>Net Income available to Common Shareholders — Basic</b>   | <b>\$70,711</b>                            | <b>\$50,292</b>    | <b>\$119,062</b>                         | <b>\$105,432</b>   |
| <b>Effect of dilutive securities:</b>  |  |                    |  |                    |
| Impact to General Partner's interest in Operating Partnership from all dilutive securities and options | 225  | 1                  | 117                                      | 96                 |
| <b>Net Income available to Common Shareholders — Diluted</b>   | <b>\$70,936</b>                            | <b>\$50,293</b>    | <b>\$119,179</b>                         | <b>\$105,528</b>   |
| <b>Weighted Average Shares Outstanding — Basic</b>   | <b>205,552,968</b>                         | <b>189,037,143</b> | <b>203,901,447</b>                       | <b>188,077,203</b> |
| Effect of stock options  | 808,063                                    | 790,028            | 887,742                                  | 712,153            |
| <b>Weighted Average Shares Outstanding — Diluted</b>   | <b>206,361,031</b>                         | <b>189,827,171</b> | <b>204,789,189</b>                       | <b>188,789,356</b> |

For the period ending June 30, 2004, potentially dilutive securities include certain preferred units of the Operating Partnership and the units of limited partnership interest ("Units") of the Operating Partnership which are exchangeable for common stock. These did not have a dilutive impact on earnings per share.

### 4. Cash and Cash Flow Information

Our balance of cash and cash equivalents as of June 30, 2004 included \$86.1 million and as of December 31, 2003 included \$175.0 million related to our gift card and certificate programs, which we do not consider available for general working capital purposes.

### 5. Investment in Unconsolidated Entities

#### Real Estate Joint Ventures

Joint ventures are common in the real estate industry. We use joint ventures to finance properties and diversify our risk in a particular property or trade area. We also use joint ventures in the development of new properties. We held joint venture ownership interests in 71 Properties as of June 30, 2004 and 76 as of December 31, 2003. We also held interests in two joint ventures which owned 48 European shopping centers as of June 30, 2004 and 47 as of December 31, 2003. We account for these Properties on the equity method. Two joint venture properties previously accounted for under the equity method were consolidated upon adoption of FIN 46 (see Note 10). In addition, three joint venture properties previously accounted for under the equity method were consolidated as the result of our purchase of additional ownership interests in them (see Note 9). On December 31, 2003, these five properties



accounted for \$131.0 million of the carrying value of net investment properties at cost, \$152.0 million of total assets, and \$118.9 million of mortgages and other indebtedness in the December 31, 2003 balance sheet presented below.

Substantially all of our joint venture Properties are subject to rights of first refusal, buy-sell provisions, or other sale rights for partners which are customary in real estate joint venture agreements and the industry. Our partners in these joint ventures may initiate these provisions at any time, which will result in either the sale of or the use of available cash or borrowings to acquire the joint venture interest.

Summary financial information of the joint ventures and a summary of our investment in and share of income from such joint ventures follows. This information includes Mall of America (see Note 8). We condensed into a separate line item in the statements of operations joint venture interests sold or consolidated. Consolidation occurs when we acquire an additional interest in the joint venture and as a result, gain unilateral control of the Property. We reclassified the results of operations related to joint venture interests sold or consolidated into "Discontinued Joint Venture Interests", so that we may present results of operations for those joint venture interests held as of June 30, 2004.

|  | <i>June 30,<br/>2004</i> | <i>December 31,<br/>2003</i> |
|--|--------------------------|------------------------------|
| <b>BALANCE SHEETS</b>                                    |                          |                              |
| <b>Assets:</b>   |                          |                              |
| Investment properties, at cost                           | \$9,945,530              | \$10,239,929                 |
| Less — accumulated depreciation                          | 1,823,968                | 1,798,564                    |
|  | <u>8,121,562</u>         | <u>8,441,365</u>             |
| Cash and cash equivalents                                | 277,339                  | 308,781                      |
| Tenant receivables                                       | 199,466                  | 262,893                      |
| Investment in unconsolidated entities                    | 105,459                  | 94,853                       |
| Deferred costs and other assets                          | 203,597                  | 227,485                      |
|  | <u>8,907,423</u>         | <u>\$9,335,377</u>           |
| <b>Liabilities and Partners' Equity:</b>                 |                          |                              |
| Mortgages and other indebtedness                         | \$6,462,866              | \$6,643,052                  |
| Accounts payable, accrued expenses, and deferred revenue | 290,649                  | 310,190                      |
| Other liabilities  | 37,555                   | 74,206                       |
|  | <u>6,791,070</u>         | <u>7,027,448</u>             |
| Preferred Units  | 152,450                  | 152,450                      |
| Partners' equity   | 1,963,903                | 2,155,479                    |
|  | <u>8,907,423</u>         | <u>\$9,335,377</u>           |
| <b>Our Share of:</b>                                     |                          |                              |
| Total assets   | \$3,775,791              | \$3,861,497                  |
|  | <u>902,966</u>           | <u>\$885,149</u>             |
| Partners' equity   | 713,707                  | 912,212                      |
| Add: Excess Investment, net                              | <u>1,616,673</u>         | <u>\$1,797,361</u>           |
| Our net Investment in Joint Ventures                     | <u>\$2,729,805</u>       | <u>\$2,739,630</u>           |
| Mortgages and other indebtedness                         | <u>\$2,729,805</u>       | <u>\$2,739,630</u>           |

"Excess Investment" represents the unamortized difference of our investment over our share of the equity in the underlying net asset of the joint ventures acquired. We amortize excess investment over the life of the related Properties, typically 35 years, and the amortization is included in income from unconsolidated entities.

|  | <i>For the Three<br/>Months Ended<br/>June 30,</i> |                  | <i>For the Six<br/>Months Ended<br/>June 30,</i> |                   |
|--|--|------------------|--|-------------------|
|  | <u>2004</u>  | <u>2003</u>      | <u>2004</u>                                      | <u>2003</u>       |
| <b>STATEMENTS OF OPERATIONS</b>                                    |  |                  |  |                   |
| <b>Revenue:</b>  |  |                  |  |                   |
| Minimum rent   | \$ 251,224   | \$ 212,645       | \$ 504,987                                       | \$ 418,131        |
| Overage rent   | 3,890  | 3,493            | 9,477  | 8,756             |
| Tenant reimbursements  | 134,144  | 107,199          | 263,437  | 212,975           |
| Other income   | 27,248   | 37,672           | 48,419   | 64,996            |
|  | <u>416,506</u>                                     | <u>361,009</u>   | <u>826,320</u>                                   | <u>704,858</u>    |
| <b>Operating Expenses:</b>   |  |                  |  |                   |
| Property operating   | 76,563   | 58,235           | 154,937  | 113,305           |
| Depreciation and amortization                                      | 76,028   | 62,861           | 152,850  | 122,949           |
| Real estate taxes  | 36,126   | 33,239           | 74,294   | 68,161            |
| Repairs and maintenance  | 19,598   | 19,370           | 39,088   | 37,999            |
| Advertising and promotion  | 11,346   | 8,760            | 21,348   | 16,906            |
| Provision for credit losses  | 2,508  | 3,284            | 5,067  | 6,036             |
| Other  | 21,882   | 18,708           | 43,975   | 35,792            |
|  | <u>244,051</u>                                     | <u>204,457</u>   | <u>491,559</u>                                   | <u>401,148</u>    |
| <b>Operating Income</b>  | <b>172,455</b>                                     | <b>156,552</b>   | <b>334,761</b>                                   | <b>303,710</b>    |
| Interest Expense   | 96,006   | 87,109           | 192,669  | 172,561           |
|  | <u>76,449</u>                                      | <u>69,443</u>    | <u>142,092</u>                                   | <u>131,149</u>    |
| <b>Income Before Minority Interest and Unconsolidated Entities</b> | <b>76,449</b>                                      | <b>69,443</b>    | <b>142,092</b>                                   | <b>131,149</b>    |
| Income from unconsolidated entities                                | (1,612)  | 1,896            | (2,301)  | 4,190             |
| Minority interest  | 0  | (269)            | 0  | (361)             |
|  | <u>74,837</u>                                      | <u>71,070</u>    | <u>139,791</u>                                   | <u>134,978</u>    |
| <b>Income From Continuing Operations</b>                           | <b>74,837</b>                                      | <b>71,070</b>    | <b>139,791</b>                                   | <b>134,978</b>    |
| Results of operations from Discontinued Joint Venture Interests    | (800)  | 408              | (9,493)  | 2,664             |
| Gain on disposal or sale of Discontinued Joint Venture Interests   | 4,704  | 0                | 4,704  | 0                 |
|  | <u>78,741</u>                                      | <u>71,478</u>    | <u>135,002</u>                                   | <u>137,642</u>    |
| <b>Net Income</b>  | <b>\$ 78,741</b>                                   | <b>\$ 71,478</b> | <b>\$ 135,002</b>                                | <b>\$ 137,642</b> |
| <b>Third-Party Investors' Share of Net Income</b>                  | <b>\$ 52,831</b>                                   | <b>\$ 38,537</b> | <b>\$ 85,851</b>                                 | <b>\$ 77,859</b>  |
| <b>Our Share of Net Income</b>                                     | <b>\$ 25,910</b>                                   | <b>\$ 32,941</b> | <b>\$ 49,151</b>                                 | <b>\$ 59,783</b>  |
| <b>Amortization of Excess Investment</b>                           | <b>6,074</b>                                       | <b>7,347</b>     | <b>12,243</b>                                    | <b>12,809</b>     |
| <b>Income from Unconsolidated Entities</b>                         | <b>\$ 19,836</b>                                   | <b>\$ 25,594</b> | <b>\$ 36,908</b>                                 | <b>\$ 46,974</b>  |

## 6. Debt

On January 15, 2004, we paid off \$150.0 million of 6.75% unsecured notes that matured on that date with borrowings from our \$1.25 billion unsecured revolving credit facility ("Credit Facility"). On February 9, 2004, we paid off \$300.0 million of 6.75% unsecured notes that matured on that date with borrowings from the Credit Facility.

On January 20, 2004, we issued two tranches of senior unsecured notes to institutional investors pursuant to Rule 144A totaling \$500.0 million at a weighted average fixed interest rate of 4.21%. The first tranche is \$300.0 million at a fixed interest rate of 3.75% due January 30, 2009 and the second tranche is \$200.0 million at a fixed interest rate of 4.90% due January 30, 2014. We received net proceeds of \$383.4 million and we exchanged our \$113.1 million Floating Rate Mandatory Extension Notes ("MAXES") with the holder. The MAXES were due November 15, 2014 and bore interest at LIBOR plus 80 basis points. The exchange of the MAXES for the notes instruments did not result in a significant modification of the terms in the debt arrangement. We used \$277.0 million of the net proceeds to reduce borrowings on the Credit Facility, to unencumber one Property, and the remaining portion was used for general working capital purposes. On June 11, 2004, we completed an exchange offer in which notes registered under the Securities Act of 1933 were exchanged for the Rule 144A notes. The exchange notes and the Rule 144A notes have the same economic terms and conditions.

Concurrent with the issuance of the Rule 144A notes, we entered into a five-year variable rate \$300.0 million notional amount swap agreement to effectively convert the \$300.0 million tranche to floating rate debt at an effective rate of six-month LIBOR. We completed this swap agreement because our amount of variable rate indebtedness as a percent of our total outstanding indebtedness was lower than our desired range.

On January 22, 2004, we paid off a \$60.0 million variable rate mortgage, at LIBOR plus 125 basis points, that encumbered one consolidated Property with proceeds from the senior unsecured notes mentioned above. In addition, we refinanced another consolidated mortgaged Property with a \$32.0 million 6.05% fixed rate mortgage that matures on February 11, 2014. The balance of the previous mortgage was \$34.7 million at a variable rate of LIBOR plus 250 basis points and was scheduled to mature on April 1, 2004.

On February 26, 2004, we obtained a \$250.0 million unsecured term loan with an initial maturity date of April 1, 2005. The maturity date may be extended, at our option, for two, one-year extension periods. The unsecured term loan bears interest at LIBOR plus 65 basis points. The proceeds from this financing were used to pay off our \$65.0 million unsecured term loan that matured on March 15, 2004 and our \$150 million unsecured term loan that matured on February 28, 2004. The remaining proceeds were used for general working capital purposes. The \$65.0 million unsecured term loan bore interest at LIBOR plus 80 basis points and the \$150.0 million unsecured term loan bore interest at LIBOR plus 65 basis points.

On March 31, 2004, we secured a \$86.0 million variable rate mortgage, at LIBOR plus 95 basis points, to permanently fund a portion of the Gateway Shopping Center acquisition (see Note 9). The mortgage has an initial maturity date of March 31, 2005 with three, one-year, extensions available at our option.

On April 27, 2004, we secured a \$96.0 million fixed rate mortgage at 5.17% to permanently fund a portion of the Montgomery Mall acquisition (see Note 9). The mortgage has an anticipated maturity date of May 11, 2014.

On May 19, 2004, we secured a \$260.0 million mortgage to permanently fund a portion of the Plaza Carolina Mall acquisition (see Note 9). The mortgage consists of two fixed-rate tranches and three variable-rate tranches. The fixed-rate components total \$100 million at a blended rate of 5.10% and have a maturity date of May 9, 2009. The \$160.0 million variable-rate components bear interest at LIBOR plus 90 basis points and have an initial maturity of May 9, 2006 with three, one-year, extensions available at our option. The initial weighted average all-in interest rate was approximately 3.2%.

On June 15, 2004, we refinanced a pool of seven cross-collateralized mortgages totaling \$219.4 million with a \$220.0 million variable-rate term loan. The original mortgages would have matured on December 15, 2004 and had an effective interest rate of 6.20% including the effect of an interest rate protection agreement on \$48.1 million of variable-rate debt. The collateralized term loan bore interest at LIBOR plus 80 basis points. On June 30, 2004, we refinanced the term loan with individually secured fixed-rate mortgages on six of the seven original mortgages totaling \$290.0 million. The mortgages have a maturity date of July 1, 2014 and have a weighted average interest rate of 5.90%. One of the Properties was unencumbered as part of this refinancing.

## **7. Shareholders' Equity**

On March 1, 2004, Simon Property and Melvin Simon, Herbert Simon, David Simon and certain of their affiliates (the "Simons") completed a restructuring transaction for estate and succession planning purposes in which Melvin Simon & Associates, Inc. ("MSA") exchanged 3,192,000 Class B common shares for an equal number of shares of common stock in accordance with our Charter. Those shares continue to be owned by MSA and remain subject to a voting trust under which the Simons are the sole voting trustees. MSA exchanged the remaining 8,000 Class B common shares with David Simon for 8,000 shares of common stock and David Simon's agreement to create a new voting trust under which the Simons as voting trustees, hold and vote the remaining 8,000 shares of Class B common stock acquired by David Simon. As a result, these voting trustees have the authority to elect four of the members of the Board of Directors contingent on the Simons maintaining specified levels of equity ownership in Simon Property, the Operating Partnership and their subsidiaries.

On March 5, 2004, 380,700 shares of restricted stock were awarded under The Simon Property Group 1998 Stock Incentive Plan at a value of \$56.29 per share. On May 10, 2004, 8,400 shares of restricted stock were awarded under The Simon Property Group 1998 Stock Incentive Plan at a value of \$45.85 per share. The fair market value of the restricted stock awarded has been deferred and is being amortized over the four year vesting period.

During the first six months of 2004, forty-two limited partners exchanged a total of 3,485,104 units of the Operating Partnership for 3,485,104 shares of common stock.

We issued 204,623 shares of common stock related to employee stock options exercised during the first six months of 2004. We used the net proceeds from the option exercises of approximately \$5.3 million for general working capital purposes.

## 8. Commitments and Contingencies

### Litigation

*Triple Five of Minnesota, Inc., a Minnesota corporation, v. Melvin Simon, et. al.* On or about November 9, 1999, Triple Five of Minnesota, Inc. commenced an action in the District Court for the State of Minnesota, Fourth Judicial District, against, among others, Mall of America, certain members of the Simon family and entities allegedly controlled by such individuals, and us. The action was later removed to federal court. Two transactions form the basis of the complaint: (i) the sale by Teachers Insurance and Annuity Association of America of one-half of its partnership interest in Mall of America Company and Minntertainment Company to the Operating Partnership and related entities; and (ii) a financing transaction involving a loan in the amount of \$312.0 million that is secured by a mortgage placed on Mall of America's assets. The complaint, which contains twelve counts, seeks remedies of unspecified damages, rescission, constructive trust, accounting, and specific performance. Although the complaint names all defendants in several counts, we are specifically identified as a defendant in connection with the sale by Teachers. On August 12, 2002, the court granted in part and denied in part motions for partial summary judgment filed by the parties.

Trial on all of the equitable claims in this matter began June 2, 2003. On September 10, 2003, the court issued its decision in a Memorandum and Order (the "Order"). In the Order, the court found that certain entities and individuals breached their fiduciary duties to Triple Five. The court did not award Triple Five damages but instead awarded Triple Five equitable and other relief and imposed a constructive trust on that portion of the Mall of America owned by us. Specifically, as it relates to us, the court ordered that Triple Five was entitled to purchase from us the one-half partnership interest that we purchased from Teachers in October 1999, provided Triple Five remits to us the sum of \$81.38 million within nine months of the Order. The court further held that we must disgorge all "net profits" that we received as a result of our ownership interest in the Mall from October 1999 to the present. The court appointed a Special Master to, among other things, calculate "net profits," and, on May 3, 2004, the Special Master issued a memorandum order regarding "net profits." On May 27, 2004, the court affirmed the "net profits" memorandum order ("Net Profits Order"). On June 24, 2004, the court issued an order on a motion for ancillary relief filed by Triple Five ("Ancillary Relief Order"). The Ancillary Relief Order, among other things, found that it was appropriate that we indemnify Triple Five for any "expenses, losses or claims arising out of or connected to Triple Five's purchase of the Operating Partnership's interest in the Mall, in particular claims made by any Simon entity, any Teachers entity, and/or any Mall lender."

On June 4, 2004, GMAC Commercial Mortgage Corporation, in its capacity as servicer for the Trustee for registered certificate holders of Mall of America Capital Company LLC Miscellaneous Pass-Through Certificates ("MOA Mortgage Lender"), commenced an action in the District Court for the State of Minnesota seeking to enjoin Triple Five's purchase of our one-half partnership interest, alleging that the MOA Mortgage Lender has the right to consent to the purchase. Without waiving any of their respective rights, the parties, including Triple Five and us, have agreed to extend the date by which the purchase must occur to August 7, 2004, to allow time for the MOA Mortgage Lender to grant or withhold its consent to Triple Five's purchase of our interest.

We disagree with many aspects of the Order, the Ancillary Relief Order and the Net Profits Order. We have appealed the Order to the United States Court of Appeals for the Eighth Circuit. Briefing on the appeal is complete and we are awaiting a date for oral argument. The Eighth Circuit has denied our motion to stay pertinent provisions of the Order pending appeal. We have also appealed the Ancillary Relief Order and the Net Profits Order to the Eighth Circuit. It is not possible to provide any assurance of the ultimate outcome of this litigation.

As a result of the Order, we initially recorded a \$6.0 million loss in 2003. In the first quarter of 2004, as a result of the May 3, 2004 memorandum issued by the Special Master, which has now been affirmed by the court, we recorded an additional loss of \$13.5 million that is included in "(Loss) gain on sales of assets and other, net" in the accompanying statements of operations and comprehensive income. We have ceased recording any contribution to

either net income or Funds from Operations ("FFO") from the results of operations of Mall of America since September 1, 2003.

We are currently not subject to any other material litigation other than routine litigation, claims and administrative proceedings arising in the ordinary course of business. We believe that such routine litigation, claims and administrative proceedings will not have a material adverse impact on our financial position or our results of operations.

#### **Guarantee of Indebtedness**

Joint venture debt is the liability of the joint venture, is typically secured by the joint venture Property, and is non-recourse to us. As of June 30, 2004, we have guaranteed or have provided letters of credit to support \$57.8 million of our total \$2.7 billion share of joint venture mortgage and other indebtedness in the event the joint venture partnership defaults under the terms of the mortgage or other indebtedness. The mortgages and other indebtedness guaranteed are secured by the property of the joint venture partnership, which could be sold in order to satisfy the outstanding obligation.

#### **9. Real Estate Acquisitions and Dispositions**

On February 5, 2004, we purchased a 95% interest in Gateway Shopping Center in Austin, Texas, for approximately \$107.0 million. We initially funded this transaction with borrowings on the Credit Facility and with the issuance of 120,671 units of the Operating Partnership valued at approximately \$6.0 million. The purchase accounting for this acquisition is still preliminary.

On April 1, 2004, we increased our ownership interest in The Mall of Georgia Crossing from 50% to 100% for approximately \$26.3 million, including the assumption of our \$16.5 million share of debt. As a result of this transaction this Property is now reported as a consolidated entity.

On April 27, 2004, we increased our ownership in Bangor Mall in Bangor, Maine from 32.6% to 67.6% and increased our ownership in Montgomery Mall in Montgomery, Pennsylvania from 23.1% to 54.4%. We acquired these additional ownership interests from our partner in the properties for approximately \$67.0 million, including the assumption of our \$16.8 million share of debt. We funded this transaction with the Montgomery Mall mortgage discussed in Note 6 and with borrowings from the Credit Facility. Bangor Mall and Montgomery Mall were previously accounted for under the equity method. These Properties are now consolidated as a result of this acquisition. The purchase accounting for this acquisition is still preliminary.

On May 4, 2004, we purchased a 100% interest in Plaza Carolina in San Juan, Puerto Rico for approximately \$309.0 million. We funded this transaction with the mortgage discussed in Note 6 and with borrowings from the Credit Facility. The purchase accounting for this acquisition is still preliminary.

On June 21, 2004, we announced that we had signed a definitive agreement to acquire all of the outstanding common stock of Chelsea Property Group, Inc. ("Chelsea") and its operating partnership subsidiary in a transaction valued at approximately \$3.5 billion. In addition, we will also assume Chelsea's existing indebtedness and preferred stock, which totaled approximately \$1.3 billion as of March 31, 2004. Chelsea has interests in 60 premium outlet and other shopping centers containing 16.6 million square feet of gross leasable area in 31 states and Japan.

Under the terms of the agreement we will pay consideration of approximately \$66.00 per share for each share of Chelsea's common stock in the form of \$36.00 in cash, a fractional share of our common stock, and a fractional share of a new issue of our convertible preferred stock. Chelsea unit holders will receive 100% of their consideration in equity, split between Units and convertible preferred units of the Operating Partnership.

Consummation of this transaction is subject to approval by the holders of two-thirds of the outstanding shares of Chelsea common stock entitled to vote on the transaction, and approval or consent by the holders of a majority of the Chelsea units entitled to vote on the transaction, the effectiveness of a registration statement covering our shares of common stock and preferred stock to be issued in the transaction and other customary conditions.

## 10. New Accounting Pronouncements

In January 2003, the FASB issued Interpretation No. 46, "Consolidation of Variable Interest Entities, an Interpretation of Accounting Research Bulletin No. 51" ("FIN 46"). FIN 46 requires the consolidation of entities that meet the definition of a variable interest entity in which an enterprise absorbs the majority of the entity's expected losses, receives a majority of the entity's expected residual returns, or both, as a result of ownership, contractual or other financial interests in the entity. Our joint venture interests in variable interest entities consist of real estate assets and are for the purpose of owning, operating and/or developing real estate. Our property partnerships rely primarily on financing from third party lenders, which is secured by first liens on the Property of the partnership and partner equity. Our maximum exposure to loss as a result of our involvement in these partnerships is represented by the carrying amount of our investments in unconsolidated entities as disclosed on the accompanying balance sheets plus our guarantees of joint venture debt as disclosed in Note 8.

We adopted FIN 46 on January 1, 2004 for variable interest entities that existed prior to February 1, 2003 and as a result we have consolidated two joint venture properties consisting of two regional malls. The aggregate carrying amount of the investment property for these properties was approximately \$165.3 million as of June 30, 2004.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

You should read the following discussion in conjunction with the financial statements and notes thereto that are included in this quarterly report on Form 10-Q. Certain statements made in this section or elsewhere in this report may be deemed "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, we can give no assurance that our expectations will be attained, and it is possible that our actual results may differ materially from those indicated by these forward-looking statements due to a variety of risks and uncertainties. Those risks and uncertainties incidental to the ownership and operation of commercial real estate include, but are not limited to: national, international, regional and local economic climates, competitive market forces, changes in market rental rates, trends in the retail industry, the inability to collect rent due to the bankruptcy or insolvency of tenants or otherwise, risks associated with acquisitions, the impact of terrorist activities, environmental liabilities, maintenance of REIT status, the availability of financing, and changes in market rates of interest and fluctuations in exchange rates of foreign currencies. We undertake no duty or obligation to update or revise these forward-looking statements, whether as a result of new information, future developments, or otherwise.

### Overview

Simon Property Group, Inc. ("Simon Property") is a Delaware corporation that operates as a self-administered and self-managed real estate investment trust ("REIT"). A REIT is a company that owns and, in most cases, operates income-producing real estate such as regional malls, community shopping centers, offices, apartments, and hotels. To qualify as a REIT, a company must distribute at least 90 percent of its taxable income to its shareholders annually. Taxes are paid by shareholders on the dividends received and any capital gains. Most states also follow this federal treatment and do not require REITs to pay state income tax. Simon Property Group, L.P. (the "Operating Partnership") is a majority-owned partnership subsidiary of Simon Property that owns all but one of our real estate properties. In this discussion, the terms "we", "us" and "our" refer to Simon Property, the Operating Partnership, and their subsidiaries.

We are engaged primarily in the ownership, operation, leasing, management, acquisition, expansion and development of real estate properties. Our real estate properties consist primarily of regional malls and community shopping centers. As of June 30, 2004, we owned or held an interest in 247 income-producing properties in North America, which consisted of 176 regional malls, 67 community shopping centers, and four office and mixed-use properties in 37 states, Canada and Puerto Rico (collectively, the "Properties", and individually, a "Property"). Mixed-use properties are properties that include a combination of retail space, office space, and/or hotel components. We also own interests in four parcels of land held for future development (together with the Properties, the "Portfolio"). In addition, we have ownership interests in 48 shopping centers in Europe (France, Italy, Poland and Portugal).

### Operating Philosophy

We seek growth in our earnings, funds from operations ("FFO"), and cash flow through:

- focusing on our core business of regional malls
- developing new revenue streams by capitalizing on the number of shopping visits in our malls and the size and tenant relationships. This includes Simon Brand Ventures' ("Simon Brand") mall marketing initiatives, including the sale of gift cards, and consumer focused strategic corporate alliances that Simon Brand enters into with third parties. Through Simon Business Network ("Simon Business"), we offer property operating services to our tenants and others resulting from Simon Brand's relationships with vendors.
- pursuing high quality new developments as well as strategic expansion and renovation activity to enhance existing assets' profitability and market share when we believe the investment of our capital meets our risk-reward criteria. We seek to selectively develop new properties in major metropolitan areas that exhibit strong population and economic growth.
- acquiring individual properties or portfolios of properties, focusing on high quality retail real estate.
- international expansion through the acquisition of existing properties and utilization of the net cash flow from the existing properties to fund new development projects overseas.

We derive our liquidity primarily from our leases that generate positive net cash flow from operations and distributions from unconsolidated entities that totaled \$410.2 million during the first six months of 2004. In addition, we generate the majority of our revenues from leases with retail tenants including:

- Base minimum rents, cart and kiosk rentals,
- Overage and percentage rents based on tenants' sales volume, and
- Recoveries of substantially all of our recoverable expenditures, which consist of property operating, real estate tax, repairs and maintenance, and advertising and promotional expenditures.

Revenues of M.S. Management Associates, Inc. (the "Management Company"), after intercompany eliminations, consist primarily of management, leasing and development fees that are typically based upon the size and revenues of the joint venture property being managed. Finally, we also generate revenues from outlot land sales.

### **Results overview**

Our diluted FFO per share increased \$0.12 during the first six months of 2004, or 6.5%, to \$1.97 per share from \$1.85 per share for the same period last year. The increase in FFO per share is due to the performance of our core operations and our acquisition activity and was offset by our share of significant land sales in the prior year. These increases in FFO per share also impacted our diluted earnings per common share but were offset by an increase in depreciation expense, including our share of depreciation from unconsolidated joint ventures, as a result of our acquisition activity. Net, losses from sales of real estate and discontinued operations decreased by \$0.02, net of tax. Finally, the conversion of the series B stock in the fall of 2003 was dilutive for FFO purposes and was antidilutive for diluted earnings per share purposes for the six months ended June 30, 2003. All of these items resulted in a change in diluted earnings per common share of \$0.02 during the first six months of 2004, or 3.6%, to \$0.58 from \$0.56 for the same period last year.

Our core business fundamentals remained healthy during the first six months of 2004. Regional mall comparable sales per square foot ("psf") strengthened during the first six months of 2004, increasing 6.6% to \$419 psf from \$393 psf the same period in 2003, as the overall economy begins to show signs of recovery and as a result of our ongoing dispositions of lower quality Properties. Our regional mall average base rents increased 4.6% to \$32.92 psf as of June 30, 2004 from \$31.47 psf as of June 30, 2003. Our regional mall leasing spreads were \$6.18 psf as of June 30, 2004 compared to \$10.11 psf as of June 30, 2003. The regional mall leasing spread as of June 30, 2004 includes new store leases signed at an average of \$38.98 psf initial base rents as compared to \$32.80 psf for store leases terminating or expiring in the same period. Our same store leasing spread as of June 30, 2004 was \$5.06 or a 13.1% growth rate and is calculated by comparing leasing activity completed in 2004 with the prior tenants rents for those same spaces. Finally, our regional mall occupancy was down 30 basis points to 91.3% as of June 30, 2004 from 91.6% as of June 30, 2003 primarily due to retailer bankruptcy-related closings during the fourth quarter of 2003 and the first six months of 2004. We expect to retenant the majority of these spaces lost to bankruptcy during the remaining months of 2004.

During the first six months of 2004 we completed acquisitions, increased ownership of core properties and disposed of properties no longer meeting our investment criteria.

- On February 5, 2004 we purchased a 95% interest in Gateway Shopping Center in Austin, Texas for approximately \$107.0 million.
- On April 1, 2004, we increased our ownership interest in Mall of Georgia Crossing from 50% to 100% for approximately \$26.3 million, including the assumption of our \$16.5 million share of debt.
- On April 8, 2004, we sold our joint venture interest in Yards Plaza in Chicago, Illinois.
- On April 27, 2004, we increased our ownership interest in Bangor Mall and Montgomery Mall to approximately 67.6% and 54.4%, respectively for approximately \$67.0 million, including the assumption of our \$16.8 million share of debt.
- On May 4, 2004, we purchased a 100% interest in Plaza Carolina in San Juan, Puerto Rico for approximately \$309.0 million.
- On June 15, 2004, we sold Hutchinson Mall in Hutchinson, Kansas.



In addition, we lowered our overall borrowing rates by 28 basis points during the first six months of 2004 as a result of our financing activities related to indebtedness. Our financing activities were highlighted by the following significant transactions:

- We issued \$500.0 million of unsecured notes on January 20, 2004 at a weighted average fixed interest rate of 4.21% and weighted average term of 7.0 years. We received net proceeds of \$383.4 million and we exchanged our \$113.1 million Floating Rate Mandatory Extension Notes ("MAXES") with the holder. We used \$277.0 million of the net proceeds to reduce borrowings on our \$1.25 billion unsecured revolving credit facility ("Credit Facility").
- We paid off a total of \$450.0 million of unsecured notes that matured during the first quarter that had a weighted average interest rate of 6.75% with borrowings on the Credit Facility.

### Portfolio Data

The Portfolio data discussed in this overview includes the following key operating statistics: occupancy; average base rent per square foot; and comparable sales per square foot. We include acquired Properties in this data beginning in the year of acquisition and we do not include any Properties located outside of North America. The following table sets forth these key operating statistics for:

- Properties that we consolidate in our consolidated financial statements,
- Properties that we account for under the equity method as unconsolidated joint ventures, and
- the foregoing two categories of Properties on a total Portfolio basis.

We believe the total Portfolio data provides you with information helpful in evaluating not only the quality and growth potential of the Portfolio, but also the effectiveness of our management.

|  | June 30,<br>2004 | % Change<br>from prior<br>period | June 30,<br>2003 | % Change<br>from prior<br>period |
|--|------------------|----------------------------------|------------------|----------------------------------|
| <b>Regional Malls</b>                    |                  |                                  |                  |                                  |
| <b>Occupancy</b>                         |                  |                                  |                  |                                  |
| Consolidated                             | 90.9%            |                                  | 91.1%            |                                  |
| Unconsolidated                           | 91.8%            |                                  | 92.4%            |                                  |
| <b>Total Portfolio</b>                   | <b>91.3%</b>     |                                  | <b>91.6%</b>     |                                  |
| <b>Average Base Rent per Square Foot</b> |                  |                                  |                  |                                  |
| Consolidated                             | \$32.01          | 5.9%                             | \$30.23          | 4.7%                             |
| Unconsolidated                           | \$34.38          | 2.7%                             | \$33.49          | 4.7%                             |
| <b>Total Portfolio</b>                   | <b>\$32.92</b>   | <b>4.6%</b>                      | <b>\$31.47</b>   | <b>4.8%</b>                      |
| <b>Comparable Sales Per Square Foot</b>  |                  |                                  |                  |                                  |
| Consolidated                             | \$ 404           | 7.6%                             | \$ 376           | 1.5%                             |
| Unconsolidated                           | \$ 448           | 5.2%                             | \$ 425           | (0.3%)                           |
| <b>Total Portfolio</b>                   | <b>\$ 419</b>    | <b>6.6%</b>                      | <b>\$ 393</b>    | <b>0.8%</b>                      |

**Occupancy Levels and Average Base Rents.** Occupancy and average base rent is based on mall and freestanding GLA owned by us ("Owned GLA") at mall and freestanding stores in the regional malls and all tenants at community shopping centers. We believe the continued stability in regional mall occupancy is primarily the result of the overall quality of our Portfolio. The result of the stability in occupancy is a direct or indirect increase in nearly every category of revenue. Our portfolio has maintained high levels of occupancy and increased average base rents in various economic climates.

**Comparable Sales per Square Foot.** Sales volume includes total reported retail sales at Owned GLA in the regional malls and all reporting tenants at community shopping centers. Retail sales at Owned GLA affect revenue and profitability levels because sales determine the amount of minimum rent that can be charged, the percentage rent realized, and the recoverable expenses (common area maintenance, real estate taxes, etc.) that tenants can afford to pay.

## Results of Operations

In addition to the 2004 acquisitions and dispositions previously discussed, the following acquisitions, dispositions, and openings affected our consolidated results from continuing operations in the comparative periods:

- On August 20, 2003, we acquired a 100% interest in Stanford Shopping Center for \$333.0 million.
- In the fourth quarter of 2003, we increased our ownership in Kravco Investments, L.P. ("Kravco") a Philadelphia based owner of regional malls, for \$293.4 million, which resulted in the consolidation of four Properties.
- The Bangor Mall, Montgomery Mall, and Mall of Georgia Crossing transactions, previously discussed, resulted in a reclassification of these properties from unconsolidated entities to consolidated entities.

In addition to the 2004 acquisitions and dispositions previously discussed, the following acquisitions, dispositions, and openings affected our income from unconsolidated entities in the comparative periods:

- The Kravco transactions increased our ownership percentages in the joint venture properties involved offset by the four Kravco Properties consolidated as noted above.
- On August 4, 2003, we and our joint venture partner completed construction and opened Las Vegas Premium Outlets.
- On December 22, 2003, we acquired an interest in Galleria Commerciali Italia.
- The Bangor Mall, Montgomery Mall, and Mall of Georgia Crossing transactions, previously discussed, resulted in a reclassification of these properties from unconsolidated entities to consolidated entities.
- On May 25, 2004, we and our joint venture partner completed construction and opened Chicago Premium Outlets in Chicago, Illinois.

In addition, as a result of the adoption of Interpretation No. 46, "Consolidation of Variable Interest Entities, an Interpretation of Accounting Research Bulletin No. 51" ("FIN 46") on January 1, 2004, we consolidated the operations of two Properties, which were accounted for under the equity method in 2003.

Our consolidated discontinued operations resulted from the sale of the following Properties in 2003 and 2004:

- Richmond Square, Mounds Mall, Mounds Mall Cinema and Memorial Mall on January 9, 2003
- Forest Village Park Mall on April 29, 2003
- North Riverside Park Plaza on May 8, 2003
- Memorial Plaza on May 21, 2003
- Fox River Plaza on May 22, 2003
- Eastern Hills Mall on July 1, 2003
- New Orleans Center on October 1, 2003
- Mainland Crossing on October 28, 2003
- SouthPark Mall on November 3, 2003
- Bergen Mall on December 12, 2003
- Hutchinson Mall on June 15, 2004

For the purposes of the following comparison between the three months ended June 30, 2004 and June 30, 2003, the above transactions, including the impact of the adoption of FIN 46, are referred to as the Property Transactions. On March 14, 2003, we purchased the remaining ownership interest in Forum Shops for \$174.0 million in cash and assumed the minority partner's \$74.2 million share of debt that impacts minority interest, depreciation expense, and interest expense. In the following discussions of our results of operations, "comparable" refers to Properties open and operating throughout both the current and prior periods.

### ***Three Months Ended June 30, 2004 vs. Three Months Ended June 30, 2003***

Minimum rents, excluding rents from our consolidated Simon Brand and Simon Business initiatives, increased \$31.9 million during the period. The net effect of the Property Transactions increased minimum rents \$24.8 million and the amortization of the fair market value of in-place leases of \$4.0 million. Comparable rents increased \$3.1 million. This was primarily due to the leasing of space at higher rents that resulted in an increase in base rents of \$4.4 million. In addition, straight line rent decreased comparable rents by \$1.4 million. Overage rents increased \$1.7 million reflecting strengthening retail sales.

Management fees and other revenues decreased \$2.8 million primarily due to lower insurance revenues from investment earnings. Total other income, excluding consolidated Simon Brand and Simon Business initiatives, was flat during the comparative period.

Consolidated revenues from Simon Brand and Simon Business initiatives increased \$6.0 million to \$27.5 million from \$21.5 million. The increase in revenues is primarily due to:

- increased revenue from our gift card program,
- increased rents and fees from service providers,
- increased advertising rentals, and
- increased event and sponsorship income.

The increased revenues from Simon Brand and Simon Business were offset by increases in Simon Brand and Simon Business expenses of \$2.1 million in Simon Brand and Simon Business expenses that primarily resulted from increased gift card and other operating expenses included in property operating expenses.

Tenant reimbursements increased \$6.5 million of which the Property Transactions accounted for \$12.4 million. Depreciation and amortization expenses increased \$22.7 million primarily due to the net effect of the Property Transactions and the Forum Shops acquisition. Other expenses increased \$1.7 million primarily due to ground rent expense of \$0.9 million attributable to the acquisition of Stanford Shopping Center.

Interest expense increased \$5.7 million due to increased average borrowings as a result of the impact of the unsecured note offering in January of 2004, and financing of acquisition activities in 2003 and 2004. This increase was offset by an overall decrease in weighted average interest rates as a result of refinancing activity and lower variable interest rate levels. Minority interest increased \$3.2 million due to our third party partner's interest in Kravco and our third party partner's share of certain land sales offset by our purchase of the minority partner's interest in Forum Shops.

The gain on sale of assets in 2004 of \$11.6 million, \$7.2 million net of tax, is primarily due to the sale of our joint venture interest in a hotel property, held by the Management Company, that was acquired as part of the Rodamco acquisition in May 2002.

Income from unconsolidated entities decreased \$5.8 million in 2004 as compared to 2003 resulting from:

- the consolidation of two Properties upon our adoption of FIN 46 (see Note 10),
- the cessation of recording any net income contribution from Mall of America (see Note 8),
- a decrease in outlot land sales,
- offset by the opening of Las Vegas Premium Outlets and Chicago Premium Outlets.

Preferred dividend expense decreased \$7.8 million due to the conversion of shares of 6.5% Series B Preferred Stock into common stock in the fourth quarter of 2003. Finally, preferred distributions of the Operating Partnership increased due to the issuance of preferred units in connection with the Kravco acquisition.

#### ***Six Months Ended June 30, 2004 vs. Six Months Ended June 30, 2003***

Minimum rents, excluding rents from our consolidated Simon Brand and Simon Business initiatives, increased \$57.3 million during the period. The net effect of the Property Transactions increased minimum rents \$41.4 million and the amortization of the fair market value of in-place leases of \$6.6 million. Comparable rents increased \$9.3 million. This was primarily due to the leasing of space at higher rents that resulted in an increase in base rents of \$9.0 million. In addition, rents from carts, kiosks, and other temporary tenants increased comparable rents by \$1.9 million. Straight-line rent decreased comparable rents by \$1.6 million. Overage rents increased \$3.1 million reflecting strengthening retail sales.

Management fees and other revenues decreased \$3.7 million due to lower leasing and construction fees from joint venture activities, offset by increased development fees. In addition, insurance revenues decreased from investment earnings. Total other income, excluding consolidated Simon Brand and Simon Business initiatives, was flat during the comparative period.

Consolidated revenues from Simon Brand and Simon Business initiatives increased \$14.7 million to \$53.7 million from \$39.0 million. The increase in revenues is primarily due to:

- increased revenue from our gift card program,
- increased rents and fees from service providers,
- increased parking income, and
- increased event and sponsorship income.

The increased revenues from Simon Brand and Simon Business were offset by increases in Simon Brand and Simon Business expenses of \$4.3 million in property operating expenses and \$1.3 million in other expenses. These increases primarily resulted from increased gift card and other operating expenses.

Tenant reimbursements, excluding Simon Business initiatives, increased \$20.9 million of which the Property Transactions accounted for \$20.9 million. Depreciation and amortization expenses increased \$40.1 million primarily due to the net effect of the Property Transactions and the Forum Shops acquisition. Other expenses increased \$4.6 million primarily due to ground rent expense of \$2.5 million due to the acquisition of Stanford Shopping Center.

Interest expense increased \$7.9 million due to increased average borrowings as a result of the impact of the unsecured note offering in January of 2004, and financing of acquisition activities in 2003 and 2004. This increase was offset by an overall decrease in weighted average interest rates as a result of refinancing activity and lower variable interest rate levels. Minority interest increased \$2.3 million due to our third party partner's interest in Kravco and our third party partner's share of certain land sales offset by our purchase of the minority partner's interest in Forum Shops.

The net loss on sale of assets in 2004 of \$1.9 million includes our estimate of the financial loss to us from complying with the May 3, 2004 memorandum issued by the Special Master related to Mall of America litigation (see Note 8) of \$13.5 million. This loss was offset by the \$11.6 million gain, \$7.2 million net of tax, primarily due to the sale of our joint venture interest in a hotel property, held by the Management Company, which was acquired as part of the Rodamco acquisition in May 2002. Income from unconsolidated entities decreased \$10.1 million in 2004 as compared to 2003 resulting from:

- the consolidation of two Properties upon our adoption of FIN 46 (see Note 10),
- the cessation of recording any net income contribution from Mall of America (see Note 8),
- a decrease in outlot land sales,
- offset by the opening of Las Vegas Premium Outlets and Chicago Premium Outlets.

Preferred dividend expense decreased \$15.7 million due to the conversion of shares of 6.5% Series B Preferred Stock into common stock in the fourth quarter of 2003. Finally, preferred distributions of the Operating Partnership increased due to the issuance of preferred units in connection with the Kravco acquisition.

### **Liquidity and Capital Resources**

Our balance of cash and cash equivalents decreased \$16.6 million to \$519.1 million as of June 30, 2004, including \$86.1 million related to our gift card and certificate programs, which we do not consider available for general working capital purposes.

On June 30, 2004, the Credit Facility had available borrowing capacity of \$656.6 million net of outstanding borrowings of \$585.0 million and letters of credit of \$8.4 million. The Credit Facility bears interest at LIBOR plus 65 basis points with an additional 15 basis point facility fee on the entire \$1.25 billion facility and provides for variable grid pricing based upon our corporate credit rating. The Credit Facility has an initial maturity date of April 2005, with an additional one-year extension available at our option. In addition, the Credit Facility has a \$100 million EURO sub-tranche that provides availability to borrow Euros at EURIBOR plus 65 basis points and/or dollars at LIBOR plus 65 basis points, at our option, and has the same maturity date as the overall Credit Facility. The amount available under the \$100 million EURO sub-tranche will vary with changes in the exchange rate, however, we may also borrow the amount available under this EURO sub-tranche in dollars, if necessary.

During the first six months of 2004, the maximum amount outstanding under the Credit Facility was \$585.0 million and the weighted average amount outstanding was \$450.9 million. The weighted average interest rate was 1.69% for the six-month period ended June 30, 2004.

We and the Operating Partnership also have access to public and private capital markets for our equity and unsecured debt. Finally, we have access to private equity from institutional investors at the Property level. Our current senior unsecured debt ratings are Baa2 by Moody's Investors Service and BBB by Standard & Poor's. Our current corporate rating is BBB+ by Standard & Poor's.

## Cash Flows

Our net cash flow from operating activities and distributions of capital from unconsolidated entities totaled \$410.2 million. This cash flow includes \$24.4 million of excess proceeds from refinancing activities from one unconsolidated joint venture. In addition, we had net proceeds from all of our debt financing and repayment activities of \$699.3 million as discussed below in Financing and Debt. We used a portion of these proceeds to fund the acquisitions as discussed below in Acquisitions and Disposals. We also:

- paid shareholder dividends and unitholder distributions totaling \$341.8 million,
- paid preferred stock dividends and preferred unit distributions totaling \$25.8 million,
- funded consolidated capital expenditures of \$228.6 million. These capital expenditures include development costs of \$62.0 million, renovation and expansion costs of \$115.3 million and tenant costs and other operational capital expenditures of \$51.3 million, and
- funded investments in unconsolidated entities of \$24.3 million of which \$15.6 million was used to fund new developments, redevelopments, and other capital expenditures.

In general, we anticipate that cash generated from operations will be sufficient to meet operating expenses, monthly debt service, recurring capital expenditures, and distributions to shareholders necessary to maintain our REIT qualification for 2004 and on a long-term basis. In addition, we expect to be able to obtain capital for nonrecurring capital expenditures, such as acquisitions, major building renovations and expansions, as well as for scheduled principal maturities on outstanding indebtedness, from:

- excess cash generated from operating performance and working capital reserves,
- borrowings on the Credit Facility,
- additional secured or unsecured debt financing, or
- additional equity raised in the public or private markets.

## Financing and Debt

### *Unsecured Financing*

On January 20, 2004, we issued two tranches of senior unsecured notes to institutional investors pursuant to Rule 144A totaling \$500.0 million at a weighted average fixed interest rate of 4.21%. The first tranche is \$300.0 million at a fixed interest rate of 3.75% due January 30, 2009 and the second tranche is \$200.0 million at a fixed interest rate of 4.90% due January 30, 2014. We received net proceeds of \$383.4 million and we exchanged our \$113.1 million Floating Rate Mandatory Extension Notes ("MAXES") with the holder. The MAXES were due November 15, 2014 and bore interest at LIBOR plus 80 basis points. The exchange of the MAXES for the notes instruments did not result in a significant modification of the terms in the debt arrangement. We used \$277.0 million of the net proceeds to reduce borrowings on the Credit Facility, to unencumber one Property, and the remaining portion was used for general working capital purposes. On June 11, 2004, we completed an exchange offer in which notes registered under the Securities Act of 1933 were exchanged for the Rule 144A notes. The exchange notes and the Rule 144A notes have the same economic terms and conditions.

Concurrent with the issuance of the Rule 144A notes, we entered into a five-year variable rate \$300.0 million notional amount swap agreement to effectively convert the \$300.0 million tranche to floating rate debt at an effective rate of six-month LIBOR. We completed this swap agreement, as our amount of variable rate indebtedness as a percent of our total outstanding was lower than our desired range.

On January 15, 2004, we paid off \$150.0 million of 6.75% unsecured notes that matured on that date with borrowings from the Credit Facility. On February 9, 2004, we paid off \$300.0 million of 6.75% unsecured notes that matured on that date with borrowings from the Credit Facility.

On February 26, 2004, we obtained a \$250.0 million unsecured term loan with an initial maturity date of April 1, 2005. The maturity date may be extended, at our option, for two, one-year extension periods. The unsecured term loan bears interest at LIBOR plus 65 basis points. The proceeds from this financing were used to pay off our \$65.0 million unsecured term loan that matured on March 15, 2004 and our \$150 million unsecured term loan that matured on February 28, 2004. The remaining proceeds were used for general working capital purposes. The \$65.0 million unsecured term loan bore interest at LIBOR plus 80 basis points and the \$150.0 million unsecured term loan bore interest at LIBOR plus 65 basis points.

### Secured Financing

On January 22, 2004, we paid off a \$60.0 million variable rate mortgage, at LIBOR plus 125 basis points, that encumbered one consolidated Property with remaining proceeds from the senior unsecured notes mentioned above. In addition, we refinanced another consolidated mortgaged Property with a \$32.0 million 6.05% fixed rate mortgage that matures on February 11, 2014. The balance of the previous mortgage was \$34.7 million at a variable rate of LIBOR plus 250 basis points and was scheduled to mature on April 1, 2004.

On March 31, 2004, we secured a \$86.0 million variable rate mortgage, at LIBOR plus 95 basis points, to permanently fund a portion of the Gateway Shopping Center acquisition. The mortgage has an initial maturity date of March 31, 2005 with three, one-year extensions available at our option.

On April 27, 2004, we secured a \$96.0 million fixed rate mortgage at 5.17% to permanently fund a portion of the Montgomery Mall purchase of additional ownership interest. The mortgage has an anticipated maturity date of May 11, 2014.

On May 19, 2004, we secured a \$260.0 million mortgage to permanently fund a portion of the Plaza Carolina Mall acquisition. The mortgage consists of two fixed-rate tranches and three variable-rate tranches. The fixed-rate components total \$100 million at a blended rate of 5.10% and have a maturity date of May 9, 2009. The \$160.0 million variable-rate components bear interest at LIBOR plus 90 basis points and have an initial maturity of May 9, 2006 with three, one-year, extensions available at our option. The initial weighted average all-in interest rate was approximately 3.2%.

On June 15, 2004, we refinanced a pool of seven cross-collateralized mortgages totaling \$219.4 million with a \$220.0 million variable-rate term loan. The original mortgages would have matured on December 15, 2004 and had an effective interest rate of 6.20% including the effect of an interest rate protection agreement on \$48.1 million of variable-rate debt. The collateralized term loan bore interest at Libor plus 80 basis points. On June 30, 2004, we refinanced the term loan with individually secured fixed-rate mortgages on six of the seven original mortgages totaling \$290.0 million. The mortgages have a maturity date of July 1, 2014 and have a weighted average interest rate of 5.90%. One of the Properties was unencumbered as part of this refinancing.

### Summary of Financing

Our consolidated debt, after giving effect to outstanding derivative instruments, consisted of the following (dollars in thousands):

| <i>Debt Subject to</i> | <i>Adjusted<br/>Balance as of<br/>June 30, 2004</i> | <i>Effective<br/>Weighted<br/>Average<br/>Interest Rate</i> | <i>Adjusted<br/>Balance as of<br/>December 31, 2003</i> | <i>Effective<br/>Weighted<br/>Average<br/>Interest Rate</i> |
|------------------------|---|---|---|---|
| <b>Fixed Rate</b>      | \$ 8,996,304  | 6.52%   | \$ 8,499,750  | 6.71%   |
| <b>Variable Rate</b>   | 2,055,076   | 2.26%   | 1,766,638   | 2.61%   |
|                        | <b>\$ 11,051,380</b>                                | <b>5.72%</b>  | <b>\$ 10,266,388</b>                                    | <b>6.00%</b>  |

As of June 30, 2004, we had interest rate cap protection agreements on \$256.9 million of consolidated variable rate debt. We had interest rate protection agreements effectively converting variable rate debt to fixed rate debt on \$48.1 million of consolidated variable rate debt. In addition, we hold €150 million of notional amount fixed rate swap agreements that have a weighted average pay rate of 2.12% and a weighted average receive rate of 2.08% at June 30, 2004. We also hold \$370.0 million of notional amount variable rate swap agreements that have a weighted average pay rate of 1.78% and a weighted average receive rate of 3.72% at June 30, 2004. As of June 30, 2004, the net effect of these agreements effectively converted \$140.6 million of fixed rate debt to variable rate debt. As of December 31, 2003, the net effect of these agreements effectively converted \$237.0 million of fixed rate debt to variable rate debt.

**Contractual Obligations and Off-Balance Sheet Arrangements.** There have been no material changes in our outstanding capital expenditure commitments since December 31, 2003, as previously disclosed in our 2003 Annual Report on Form 10-K. The following table summarizes the material aspects of our future obligations as of June 30, 2004 for the remainder of 2004 and subsequent years thereafter (dollars in thousands):

|   | <u>2004</u>       | <u>2005 – 2006</u>  | <u>2007 – 2009</u>  | <u>After 2009</u>   | <u>Total</u>         |
|---|-------------------|---------------------|---------------------|---------------------|----------------------|
| <b>Long Term Debt</b>                         |                   |                     |                     |                     |                      |
| Consolidated (1)                              | \$ 482,815        | \$ 2,657,155        | \$ 4,027,866        | \$ 3,885,065        | \$ 11,052,901        |
| <b>Pro rata share of Long Term Debt:</b>      |                   |                     |                     |                     |                      |
| Consolidated (2)                              | \$ 480,338        | \$ 2,640,037        | \$ 3,941,496        | \$ 3,783,027        | \$ 10,844,898        |
| Joint Ventures (2)                            | 42,604            | 1,008,541           | 689,343             | 988,452             | 2,728,940            |
| <b>Total Pro Rata Share of Long Term Debt</b> | <b>\$ 522,942</b> | <b>\$ 3,648,578</b> | <b>\$ 4,630,839</b> | <b>\$ 4,771,479</b> | <b>\$ 13,573,838</b> |

(1) Represents principal maturities only and therefore, excludes net premiums and discounts and fair value swaps of (\$1,521).

(2) Represents our pro rata share of principal maturities and excludes net premiums and discounts.

We expect to meet our 2004 debt maturities through refinancings, the issuance of new debt securities or borrowings on the Credit Facility. We also expect to have the ability and financial resources to meet all future long-term obligations. Specific financing decisions will be made based upon market rates, property values, and our desired capital structure at the maturity date of each transaction.

Our off-balance sheet arrangements consist primarily of our investments in real estate joint ventures which are common in the real estate industry and are described in Note 5 of the notes to the accompanying financial statements. Joint venture debt is the liability of the joint venture, is typically secured by the joint venture Property, and is non-recourse to us. As of June 30, 2004, we have guaranteed or have provided letters of credit to support \$57.8 million of our total \$2.7 billion share of joint venture mortgage and other indebtedness presented in the table above.

### Acquisitions and Dispositions

**Acquisitions.** The acquisition of high quality individual properties or portfolios of properties are an integral component of our growth strategies. During the first six months of 2004, we acquired two Properties consisting of one regional mall and one community center. In addition, we purchased additional ownership interests in two regional malls and one community center.

On June 21, 2004, we announced that we had signed a definitive agreement to acquire all of the outstanding common stock of Chelsea Property Group, Inc. ("Chelsea") and its operating partnership subsidiary in a transaction valued at approximately \$3.5 billion. Under the terms of the agreement we will pay consideration of approximately \$66.00 per share for each share of Chelsea's common stock in the form of \$36.00 in cash, a fractional share of our common stock, and a fractional share of a new issue of our convertible preferred stock. Chelsea unit holders will receive 100% of their consideration in equity, split between Units and convertible preferred units of the Operating Partnership. The consideration will be adjusted if the average closing price per share of Simon Property's stock during a specified period prior to the closing date of the merger is greater than \$58.75 or less than \$43.43. If approved by vote of the Chelsea shareholders, we expect to fund the cash portion of the transaction on an interim basis with a \$1.8 billion acquisition facility.

Buy/sell provisions are common in real estate partnership agreements. Most of our partners are institutional investors who have a history of direct investment in regional mall properties. Our partners in our joint ventures may initiate these provisions at any time and if we determine it is in our shareholders' best interests for us to purchase the joint venture interest, we believe we have adequate liquidity to execute the purchases of the interests without hindering our cash flows or liquidity. Should we decide to sell any of our joint venture interests, we would expect to use the net proceeds from any such sale to reduce outstanding indebtedness.

**Dispositions.** As part of our strategic plan to own quality retail real estate we continue to pursue the sale of Properties, under the right circumstances, that no longer meet our strategic criteria. During the first six-months of 2004 we disposed of two non-core Properties that no longer meet our strategic criteria. These Properties consisted of one regional mall and one community center. If we sell any Properties that are classified as held for use, their sale prices may differ from their carrying value. We do not believe the sale of these assets will have a material impact on our

future results of operations or cash flows and their removal from service and sale will not materially affect our ongoing operations.

## Development Activity

**New Developments.** The following describes our new development projects, the estimated total cost, and our share of the estimated total cost and our share of the construction in progress balance as of June 30, 2004 (dollars in millions):

| Property                  | Location           | Gross Leasable Area | Estimated Total Cost (a) | Our Share of Estimated Total Cost | Our Share of Construction in Progress | Estimated Opening Date          |
|---------------------------|--------------------|---------------------|--------------------------|-----------------------------------|---------------------------------------|---------------------------------|
| <b>Under construction</b> |                    |                     |                          |                                   |                                       |                                 |
| Clay Terrace              | Carmel, IN         | 570,000             | \$ 100.3                 | \$ 50.2                           | \$ 30.1                               | 4 <sup>th</sup> Quarter 2004    |
| St. Johns Town Center     | Jacksonville, FL   | 1,500,000           | 125.9                    | 107.1(b)                          | 52.8(b)                               | 1 <sup>st</sup> Quarter 2005    |
| Wolf Ranch                | Georgetown, TX     | 670,000             | 62.4                     | 62.4                              | 33.7                                  | 3 <sup>rd</sup> Quarter 2005    |
| Coconut Point             | Bonita Springs, FL | 1,200,000           | 178.2                    | 89.1                              | 22.9                                  | (c)4 <sup>th</sup> Quarter 2005 |
| Firewheel Center          | Garland, TX        | 785,000             | 97.8                     | 97.8                              | 32.0                                  | 4 <sup>th</sup> Quarter 2005    |

- (a) Represents the project costs net of land sales, tenant reimbursements for construction, and other items (where applicable).  
(b) Due to our preference in the joint venture partnership, we are contributing 85% of the project costs.  
(c) The estimated opening date represents Phase I only. Phase II estimated opening date is 3<sup>rd</sup> quarter 2006.

We expect to fund these capital projects with either available cash flow from operations, borrowings from the Credit Facility, or project specific construction loans. We expect total 2004 new development costs during the year to be approximately \$250 million.

**Strategic Expansions and Renovations.** The following describes our significant renovation and/or expansion projects currently under construction, the estimated total cost, our share of the estimated total cost and our share of the construction in progress balance as of June 30, 2004 (dollars in millions):

| Property                  | Location      | Gross Leasable Area | Estimated Total Cost (a) | Our Share of Estimated Total Cost | Our Share of Construction in Progress | Estimated Opening Date       |
|---------------------------|---------------|---------------------|--------------------------|-----------------------------------|---------------------------------------|------------------------------|
| <b>Under Construction</b> |               |                     |                          |                                   |                                       |                              |
| Forum Shops at Caesars    | Las Vegas, NV | 175,000             | \$ 139.0                 | \$ 139.0                          | \$ 102.4                              | 4 <sup>th</sup> Quarter 2004 |
| Aurora Mall               | Aurora, CO    | 1,000,000           | 44.6                     | 44.6                              | 4.3                                   | 3 <sup>rd</sup> Quarter 2006 |

- (a) Represents the project costs net of land sales, tenant reimbursements for construction, and other items (where applicable).

We expect to fund these capital projects with either available cash flow from operations and borrowings from the Credit Facility. We have other renovation and/or expansion projects currently under construction or in preconstruction development and expect to invest a total of approximately \$325 million on expansion and renovation activities in 2004.

**International.** Our strategy is to invest capital internationally not only to acquire existing properties but also to use the net cash flow from the existing properties to fund other future developments. We believe reinvesting the cash flow derived in Euros in other Euro denominated development and redevelopment projects helps minimize our exposure to our initial investment and to the changes in the Euro on future investments that might otherwise significantly increase our cost and reduce our returns on these new projects and developments. In addition, to date we have funded the majority of our investments in Europe, with Euro-denominated borrowings that act as a natural hedge on our investments.

Currently, our net income exposure to changes in the volatility of the Euro is not material. In addition, since cash flow from operations is currently being reinvested in other development projects, we do not expect to repatriate Euros for the next few years. Therefore, we also do not currently have a significant cash flow from operations exposure due to fluctuations in the value of the Euro.

The agreements for the Operating Partnership's 36.0% interest in European Retail Enterprises, B.V. ("ERE") are structured to require us to acquire an additional 24.7% ownership interest over time. The future commitments to purchase shares from three of the existing shareholders of ERE are based upon a multiple of adjusted results of operations in the year prior to the purchase of the shares. Therefore, the actual amount of these additional commitments may vary. The current estimated additional commitment is approximately \$55 million to purchase shares



of stock of ERE, assuming that the three existing shareholders exercise their rights under put options. We expect these purchases to be made from 2006-2008.

The carrying amount of our total equity method investments as of June 30, 2004 in European subsidiaries net of the related cumulative translation adjustment was \$298.6 million, including subordinated debt in ERE. Currently a total of 8 developments are under construction that will add approximately 5.8 million square feet of GLA for a total net cost to the joint ventures of approximately €635 million, of which our share is approximately €166 million.

### **Distributions and Stock Repurchase Program**

The Board of Directors declared and we paid a common stock dividend of \$0.65 per share in the second quarter of 2004. We are required to pay a minimum level of dividends to maintain our status as a REIT. Our dividends and limited partner distributions typically exceed our net income generated in any given year primarily because of depreciation, which is a "non-cash" expense. Our future dividends and the distributions of the Operating Partnership will be determined by the Board of Directors based on actual results of operations, cash available for dividends and limited partner distributions, and what may be required to maintain our status as a REIT.

On May 5, 2004, the Board of Directors authorized a common stock repurchase program under which we may purchase up to \$250 million of our common stock over the next twelve months as market conditions warrant. We may repurchase the shares in the open market or in privately negotiated transactions. As of June 30, 2004, no shares had been repurchased under this program.

### **Non-GAAP Financial Measure — Funds from Operations**

Industry practice is to evaluate real estate properties in part based on funds from operations ("FFO"). We consider FFO to be a key measure of our operating performance that is not specifically defined by accounting principles generally accepted in the United States ("GAAP"). We believe that FFO is helpful to investors because it is a widely recognized measure of the performance of REITs and provides a relevant basis for comparison among REITs. We also use this measure internally to measure the operating performance of our Portfolio.

As defined by the National Association of Real Estate Investment Trusts ("NAREIT"), FFO is consolidated net income computed in accordance with GAAP:

- excluding real estate related depreciation and amortization,
- excluding gains and losses from extraordinary items and cumulative effects of accounting changes,
- excluding gains and losses from the sales of real estate,
- plus the allocable portion of FFO of unconsolidated joint ventures based upon economic ownership interest, and
- all determined on a consistent basis in accordance with GAAP.

We have adopted NAREIT's clarification of the definition of FFO that requires us to include the effects of nonrecurring items not classified as extraordinary, cumulative effect of accounting change or resulting from the sale of depreciable real estate. However, you should understand that FFO:

- does not represent cash flow from operations as defined by GAAP,
- should not be considered as an alternative to net income determined in accordance with GAAP as a measure of operating performance, and
- is not an alternative to cash flows as a measure of liquidity.

The following schedule sets forth total FFO before allocation to the limited partners of the Operating Partnership and FFO allocable to Simon Property. This schedule also reconciles consolidated net income, which we believe is the most directly comparable GAAP financial measure, to FFO for the periods presented.

|   | <i>For the Three Months Ended June 30,</i> |                  | <i>For the Six Months Ended June 30,</i> |                  |
|---|--|------------------|--|------------------|
|   | <i>2004</i>                                | <i>2003</i>      | <i>2004</i>                              | <i>2003</i>      |
| <b>(in thousands)</b>   |  |                  |  |                  |
| <b>Funds From Operations</b>  | <b>\$267,260</b>                           | <b>\$245,363</b> | <b>\$520,257</b>                         | <b>\$470,305</b> |
| <b>Increase in FFO from prior period</b>  | <b>8.9%</b>                                | <b>17.0%</b>     | <b>10.6%</b>                             | <b>18.9%</b>     |
| <b>Reconciliation of Net Income to Funds From Operations:</b>   |  |                  |  |                  |
| <b>Net Income</b>   | <b>\$78,545</b>                            | <b>\$65,975</b>  | <b>\$134,732</b>                         | <b>\$136,797</b> |
| <b>Plus:</b>  |  |                  |  |                  |
| Limited partners' interest in the Operating Partnership and Preferred distributions of the Operating Partnership  | 25,101                                     | 17,847           | 44,581                                   | 39,343           |
| Depreciation and amortization from consolidated properties and discontinued operations  | 143,547                                    | 125,852          | 279,798                                  | 247,929          |
| Our share of depreciation and amortization from unconsolidated entities   | 42,140                                     | 37,829           | 83,632                                   | 72,502           |
| Loss /(Gain) on sales of real estate and discontinued operations  | (11,816)                                   | 17,010           | 1,593                                    | 12,735           |
| Tax provision related to gain on sale   | 4,415                                      | —                | 4,415                                    | —                |
| <b>Less:</b>  |  |                  |  |                  |
| Minority interest portion of depreciation and amortization  | (1,938)                                    | (632)            | (3,019)                                  | (1,966)          |
| Preferred distributions and dividends   | (12,734)                                   | (18,518)         | (25,475)                                 | (37,035)         |
| <b>Funds From Operations</b>  | <b>\$267,260</b>                           | <b>\$245,363</b> | <b>\$520,257</b>                         | <b>\$470,305</b> |
| <b>FFO allocable to Simon Property</b>  | <b>\$208,557</b>                           | <b>\$186,422</b> | <b>\$403,160</b>                         | <b>\$355,025</b> |
| <b>Diluted net income per share to diluted FFO per share reconciliation:</b>  |  |                  |  |                  |
| <b>Diluted earnings per common share</b>  | <b>\$ .34</b>                              | <b>\$ .26</b>    | <b>\$ .58</b>                            | <b>\$ .56</b>    |
| Plus: Depreciation and amortization from consolidated entities, net of minority interest portion, and our share of depreciation and amortization from unconsolidated entities | .70  | .65              | 1.36                                     | 1.27             |
| Plus: Loss (gain) on sales of real estate and discontinued operations   | (.04)                                      | .07              | .01                                      | .05              |
| Plus: Tax provision related to gain on sale   | .02  | —                | .02                                      | —                |
| Less: Impact of additional dilutive securities  | (.01)                                      | (.02)            | —  | (.03)            |
| <b>Diluted FFO per common share</b>   | <b>\$1.01</b>                              | <b>\$ .96</b>    | <b>\$1.97</b>                            | <b>\$1.85</b>    |

## Retail Climate and Tenant Bankruptcies

Bankruptcy filings by retailers are normal in the course of our operations. We are continually releasing vacant spaces resulting from tenant terminations. Pressures which affect consumer confidence, job growth, energy costs and income gains can affect retail sales growth, and a continuing soft economic cycle may impact our ability to retenant property vacancies resulting from store closings or bankruptcies. We lost approximately 436,000 square feet of mall shop tenants during the first six months of 2004. We expect 2004 to be similar to 2003 in terms of square feet lost to bankruptcies.

The geographical diversity of our Portfolio mitigates some of the risk of an economic downturn. In addition, the diversity of our tenant mix also is important because no single retailer represents either more than 1.8% of total GLA or more than 4.4% of our annualized base minimum rent. Bankruptcies and store closings may, in some circumstances, create opportunities for us to release spaces at higher rents to tenants with enhanced sales performance. We have demonstrated an ability to successfully retenant anchor and in line store locations during soft economic cycles. While these factors reflect some of the inherent strengths of our portfolio in a difficult retail environment, we cannot assure you that we will successfully execute our releasing strategy.

## Seasonality

The shopping center industry is seasonal in nature, particularly in the fourth quarter during the holiday season, when tenant occupancy and retail sales are typically at their highest levels. In addition, shopping malls achieve most of their temporary tenant rents during the holiday season. As a result, our earnings are generally highest in the fourth quarter of each year.

In addition, given the number of Properties in warm summer climates our utility expenses are typically higher in the months of June through September due to higher electricity costs to supply air conditioning to our Properties. As a result some seasonality results in increased property operating expenses during these months; however, the majority of these costs are recoverable from tenants.

## Environmental Matters

Nearly all of the Properties have been subjected to Phase I or similar environmental audits. Such audits have not revealed nor is management aware of any environmental liability that we believe would have a material adverse impact on our financial position or results of operations. We are unaware of any instances in which we would incur significant environmental costs if any or all Properties were sold, disposed of or abandoned.

## Item 3. Qualitative and Quantitative Disclosure About Market Risk

**Sensitivity Analysis.** A comprehensive qualitative and quantitative analysis regarding market risk is disclosed in our Management's Discussion and Analysis of Financial Condition and Results of Operations included in our Annual Report on Form 10-K for the year ended December 31, 2003 as filed with the Securities and Exchange Commission for the year ended December 31, 2003. There have been no material changes in the assumptions used or results obtained regarding market risk since December 31, 2003.

## Item 4. Controls and Procedures

**Evaluation of Disclosure Controls and Procedures.** We carried out an evaluation under the supervision and with participation of management, including the chief executive officer and chief financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this Quarterly Report on Form 10-Q pursuant to Exchange Act Rule 13a-15. Based upon that evaluation, our management, including the chief executive officer and chief financial officer, concluded that our disclosure controls and procedures were effective as of that date.

**Changes in Internal Control Over Financial Reporting.** There was no change in our internal control over financial reporting (as defined in Rule 13a-15(f)) that occurred during the second quarter of 2004 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## Part II — Other Information

### Item 1. Legal Proceedings—

*Triple Five of Minnesota, Inc., a Minnesota corporation, v. Melvin Simon, et. al.* On or about November 9, 1999, Triple Five of Minnesota, Inc. commenced an action in the District Court for the State of Minnesota, Fourth Judicial District, against, among others, Mall of America, certain members of the Simon family and entities allegedly controlled by such individuals, and us. The action was later removed to federal court. Two transactions form the basis of the complaint: (i) the sale by Teachers Insurance and Annuity Association of America of one-half of its partnership interest in Mall of America Company and Minntertainment Company to the Operating Partnership and related entities; and (ii) a financing transaction involving a loan in the amount of \$312.0 million that is secured by a mortgage placed on Mall of America's assets. The complaint, which contains twelve counts, seeks remedies of unspecified damages, rescission, constructive trust, accounting, and specific performance. Although the complaint names all defendants in several counts, we are specifically identified as a defendant in connection with the sale by Teachers. On August 12, 2002, the court granted in part and denied in part motions for partial summary judgment filed by the parties.

Trial on all of the equitable claims in this matter began June 2, 2003. On September 10, 2003, the court issued its decision in a Memorandum and Order (the "Order"). In the Order, the court found that certain entities and

individuals breached their fiduciary duties to Triple Five. The court did not award Triple Five damages but instead awarded Triple Five equitable and other relief and imposed a constructive trust on that portion of the Mall of America owned by us. Specifically, as it relates to us, the court ordered that Triple Five was entitled to purchase from us the one-half partnership interest that we purchased from Teachers in October 1999, provided Triple Five remits to us the sum of \$81.38 million within nine months of the Order. The court further held that we must disgorge all "net profits" that we received as a result of our ownership interest in the Mall from October 1999 to the present. The court appointed a Special Master to, among other things, calculate "net profits," and, on May 3, 2004, the Special Master issued a memorandum order regarding "net profits." On May 27, 2004, the court affirmed the "net profits" memorandum order ("Net Profits Order"). On June 24, 2004, the court issued an order on a motion for ancillary relief filed by Triple Five ("Ancillary Relief Order"). The Ancillary Relief Order, among other things, found that it was appropriate that we indemnify Triple Five for any "expenses, losses or claims arising out of or connected to Triple Five's purchase of the Operating Partnership's interest in the Mall, in particular claims made by any Simon entity, any Teachers entity, and/or any Mall lender."

On June 4, 2004, GMAC Commercial Mortgage Corporation, in its capacity as servicer for the Trustee for registered certificate holders of Mall of America Capital Company LLC Miscellaneous Pass-Through Certificates ("MOA Mortgage Lender"), commenced an action in the District Court for the State of Minnesota seeking to enjoin Triple Five's purchase of our one-half partnership interest, alleging that the MOA Mortgage Lender has the right to consent to the purchase. Without waiving any of their respective rights, the parties, including Simon Property and Triple Five, have agreed to extend the date by which the purchase must occur to August 7, 2004, to allow time for the MOA Mortgage Lender to grant or withhold its consent to Triple Five's purchase of our interest.

We disagree with many aspects of the Order, the Ancillary Relief Order and the Net Profits Order. We have appealed the Order to the United States Court of Appeals for the Eighth Circuit. Briefing on the appeal is complete and we are awaiting a date for oral argument. The Eighth Circuit has denied our motion to stay pertinent provisions of the Order pending appeal. We have also appealed the Ancillary Relief Order and the Net Profits Order to the Eighth Circuit. It is not, however, possible to provide an assurance of the ultimate outcome of the litigation.

As a result of the Order, we initially recorded a \$6.0 million loss in 2003. In the first quarter of 2004, as a result of the May 3, 2004 memorandum issued by the Special Master, which has now been affirmed by the court, we recorded an additional loss of \$13.5 million that is included in "(Loss) gain on sales of assets and other, net" in the accompanying statements of operations and comprehensive income. We have ceased recording any contribution to either net income or Funds from Operations ("FFO") from the results of operations of Mall of America since September 1, 2003.

## Item 2. Changes in Securities and Use of Proceeds

During the first six months of 2004, we issued 3,485,104 shares of common stock to forty-two limited partners in exchange for an equal number of units. The issuance of the shares of common stock was made pursuant to the terms of the Partnership Agreement of the Operating Partnership and was exempt from registration under the Securities Act of 1933 as amended, in reliance upon Section 4(2) as a private offering. We subsequently registered the resale of the shares of common stock under the Securities Act.

### Issuer Purchase of Equity Securities

| <i>Period</i>            | <i>Total Number of Shares Purchased</i> | <i>Average Price Paid per Share</i> | <i>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1)</i> | <i>Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs</i> |
|--------------------------|---|-------------------------------------|---|---|
| April 1 — April 30, 2004 | —                                       | N/A                                 | N/A   | \$250,000,000   |
| May 1 — May 31, 2004     | —                                       | N/A                                 | N/A   | \$250,000,000   |
| June 1 — June 30, 2004   | —                                       | N/A                                 | N/A   | \$250,000,000   |
| Total                    | —                                       | N/A                                 | N/A   |   |

(1) On May 5, 2004, the Board of Directors authorized a one-year common stock repurchase program. The program was publicly announced on May 6, 2004. Under the program, we may purchase up to \$250 million of our common stock as market conditions warrant. We may repurchase shares in the open market or in privately negotiated transactions.

#### Item 4. Submissions of Matters to a Vote of Security Holders

The annual meeting of stockholders of Simon Property was held on May 5, 2004. The matters submitted to the stockholders for a vote included (a) the election of 7 directors to Simon Property's Board of Directors; (b) ratification of auditors; and (c) consideration of a stockholder proposal.

The following table sets forth the results of voting on these matters:

| <i>Matter:</i>                               | <i>Number of Votes<br/>FOR</i> | <i>Number of Votes WITHHELD</i> | <i>Number of Abstentions/Broker-Non Votes</i> |
|--|--------------------------------|---------------------------------|---|
| <b>Election of Directors:</b>                |                                |                                 |   |
| Birch Bayh                                   | 185,818,372                    | 1,906,428                       | —   |
| Melvyn E. Bergstein                          | 186,039,565                    | 1,685,235                       | —   |
| Linda Walker Bynoe                           | 185,202,118                    | 2,522,682                       | —   |
| Karen N. Horn                                | 186,042,155                    | 1,682,645                       | —   |
| G. William Miller                            | 184,574,795                    | 3,150,005                       | —   |
| J. Albert Smith, Jr.                         | 183,263,548                    | 2,989,896                       | —   |
| Pieter S. van den Berg                       | 185,282,022                    | 2,442,778                       | —   |
| <b>Ratification of Ernst &amp; Young LLP</b> | 174,158,208                    | 4,424,021                       | 897,733                                       |
| <b>Stockholder Proposal</b>                  | 64,917,760                     | 94,537,773                      | 20,024,434                                    |

Members of the Board of Directors whose term of office as director continued after the Annual Meeting other than those elected are Melvin Simon, Herbert Simon, David Simon, Richard S. Sokolov, Fredrick W. Petri and M. Denise DeBartolo York.

#### Item 5. Other Information

During the period covered by this Quarterly Report on Form 10-Q, the Audit Committee of our Board of Directors did not approve the engagement of Ernst & Young LLP, our independent auditors, to perform any non-audit services. This disclosure is made pursuant to Section 10A(i)(2) of the Securities Exchange Act of 1934, as added by Section 202 of the Sarbanes-Oxley Act of 2002.

#### Item 6. Exhibits and Reports on Form 8-K

##### (a) Exhibits

- 2 Agreement and Plan of Merger, dated as of June 20, 2004, by and among Simon Property Group, Inc., Simon Property Group, L.P., Simon Acquisition I, LLC, Simon Acquisitions II, LLC, Chelsea Property Group, Inc., and CPG Partners, L.P. (incorporated by reference to Exhibit 99.2 to Simon Property's Current Report on Form 8-K filed June 22, 2004.)
- 31.1 Certification by the Chief Executive Officer pursuant to rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification by the Chief Financial Officer pursuant to rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32 Certification by the Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

##### (b) Reports on Form 8-K

Two reports on Form 8-K was filed during the current period.

On May 6, 2004 under Item 9 — Regulation FD Disclosure, Simon Property reported that it made available additional ownership and operational information concerning Simon Property, Simon Property Group, L.P., and the properties owned or managed as of March 31, 2004, in the form of a Supplemental Information Package. A copy of the package was included as an exhibit to the 8-K filing. In addition, under Item 12 — Results of Operation and Financial Condition, Simon Property reported that, on May 6, 2004, Simon Property issued a press release containing information on earnings as of March 31, 2004 and other matters. A copy of the press release was included as an exhibit to the filing.

On June 20, 2004 under Item 5 — Other Events, Simon Property announced that it and Chelsea Property Group ("Chelsea") had entered into a definitive Agreement and Plan of Merger, dated as of June 20, 2004, by and among Simon Property, The Operating Partnership, Simon Acquisition I, LLC, Simon Acquisitions II, LLC, Chelsea and CPG Partners, L.P., which provides for, among other things, the acquisition of Chelsea by Simon Property. The companies also reported on the structure and funding of the merger as well as the management strategy for the combined companies.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### **SIMON PROPERTY GROUP, INC.**

/s/ Stephen E. Sterrett

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Stephen E. Sterrett,  
Executive Vice President and Chief Financial Officer

Date: August 3, 2004

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[Part I — Financial Information](#)

[Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations](#)

[SIGNATURES](#)

**CERTIFICATION PURSUANT TO  
RULE 13a-14(a)/15d-14(a)  
OF THE SECURITIES EXCHANGE ACT OF 1934,  
AS ADOPTED PURSUANT TO  
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, David Simon, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Simon Property Group, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 3, 2004

/s/ David Simon

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David Simon  
Chief Executive Officer



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[EXHIBIT 31.1](#)

**CERTIFICATION PURSUANT TO  
RULE 13a-14(a)/15d-14(a)  
OF THE SECURITIES EXCHANGE ACT OF 1934,  
AS ADOPTED PURSUANT TO  
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Stephen E. Sterrett, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Simon Property Group, Inc;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 3, 2004

/s/ Stephen E. Sterrett

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Stephen E. Sterrett  
Chief Financial Officer

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[EXHIBIT 31.2](#)

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Simon Property Group, Inc. (the "Company") on Form 10-Q for the period ending June 30, 2004 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), each of the undersigned certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ David Simon

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David Simon  
Chief Executive Officer  
August 3, 2004

/s/ Stephen E. Sterrett

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Stephen E. Sterrett  
Chief Financial Officer  
August 3, 2004

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[EXHIBIT 32](#)